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RISKUNDER ONE ROOF



Integrated <fill in the blank> Management

Jay Lechtman, MA

Vice President, Strategy & Innovation, Riskonnect Sindhu Pandit, MD, MBA

Clinical Leader, Global Healthcare
Salesforce

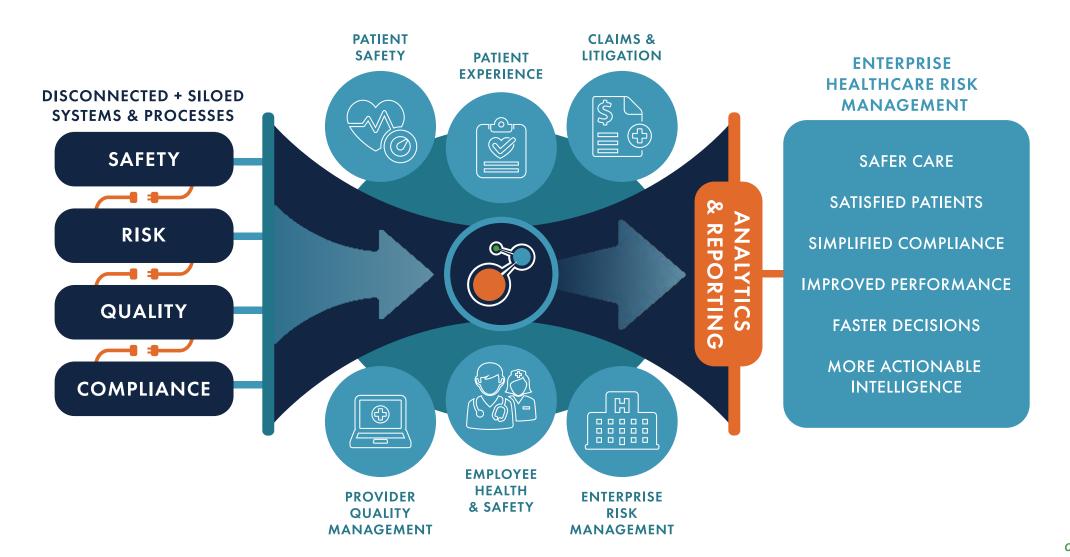








Integrated Risk Management





Riskonnect Healthcare

Patient & Visitor Safety

- Incident Reporting and Management
- Investigations
- Root Cause & Contributory Factors
- Corrective Action Management



Healthcare Integrated Risk

Management

Single platform that integrates clinical safety and risk with quality management, regulatory compliance and enterprise risk management.

Intuitive, flexible and scalable for all healthcare provider organizations across the continuum of care.



Patient Experience

- Complaints & Grievances
- Compliments & Staff Recognition
- Service Recovery

Claims & Insurance

- All Coverages
- Litigation
- Certificates of Insurance
- Insurance Policy Management

Provider Quality Management

- Provider Quality Scorecards
- Peer Review

Employee Health & Safety

- Incident Reporting & Investigation
- Workers' Compensation

Rounding

- Accreditation
- Safety
- Environment of Care
- Infection Prevention/Control

Privacy & Compliance

- HIPAA Incident Reporting
- Regulatory Compliance



Riskonnect



Governance, Risk & Compliance

Broader Integrated Risk Management

Additional capabilities can be added and integrated into most comprehensive integrated risk management solution suite available.

Utilized by more than 2,000 organizations globally in every industry.



Third Party Risk Management

Business Continuity & Organizational Resiliency

Employee Health & Safety

Internal Audit

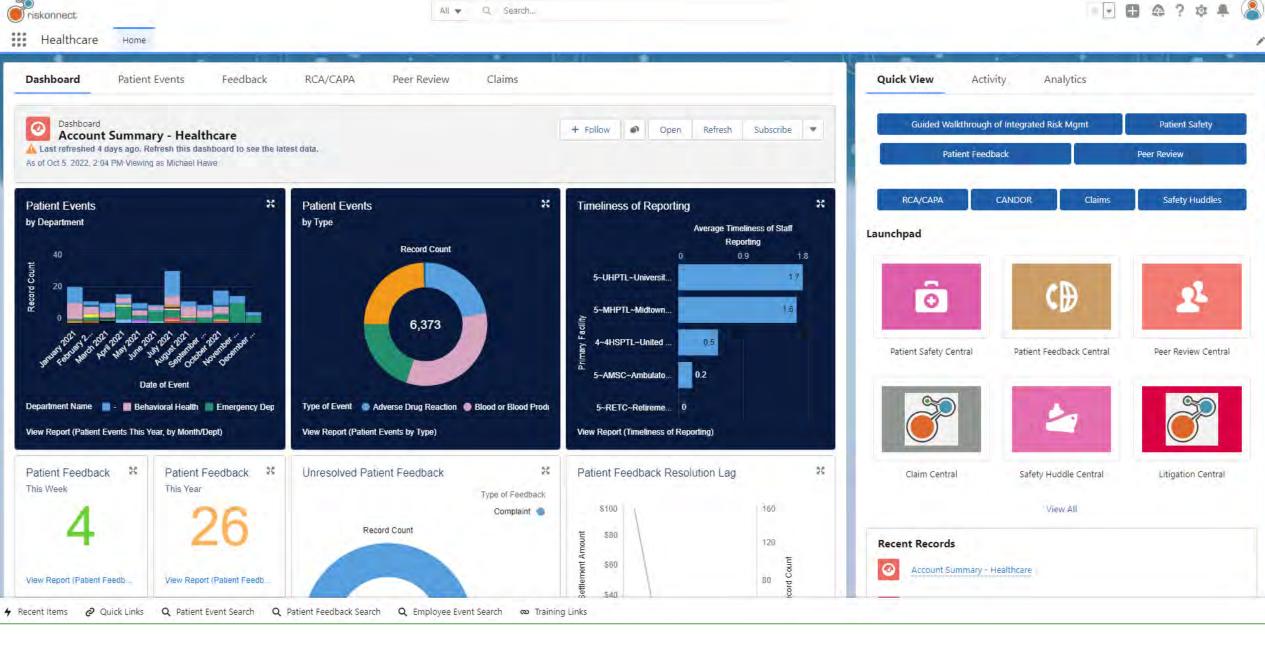
Regulatory Compliance

Project Risk

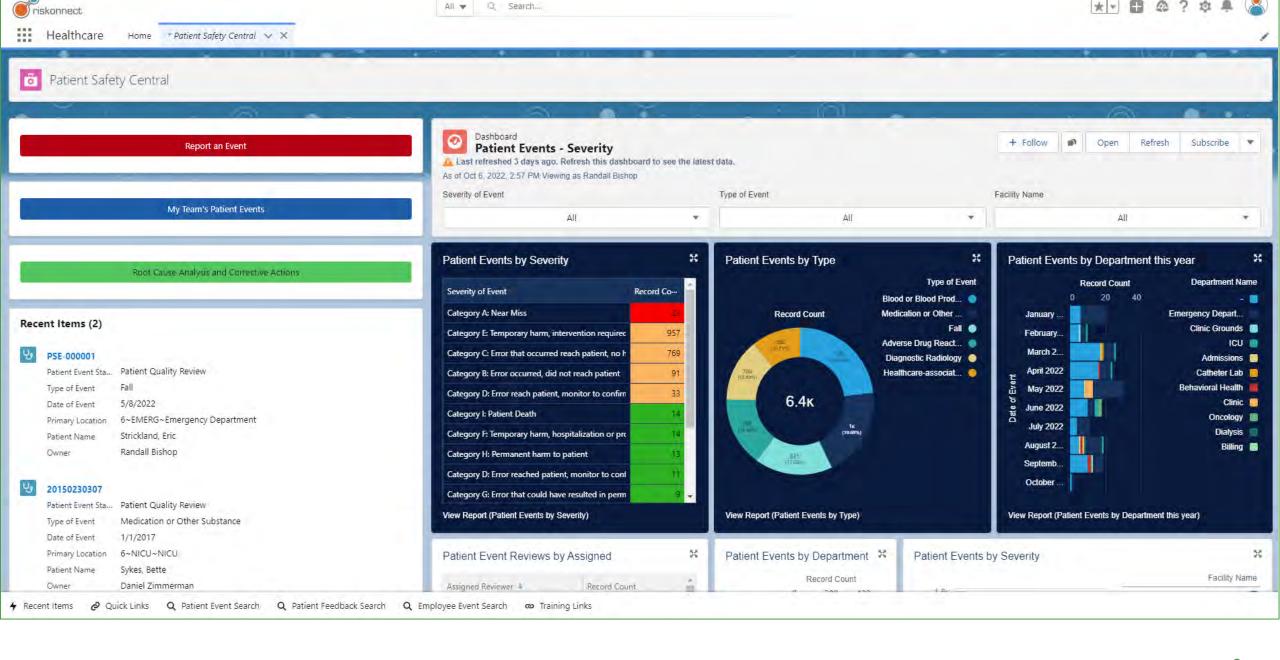
Environmental Sustainability

Diversity, Equity & Inclusion

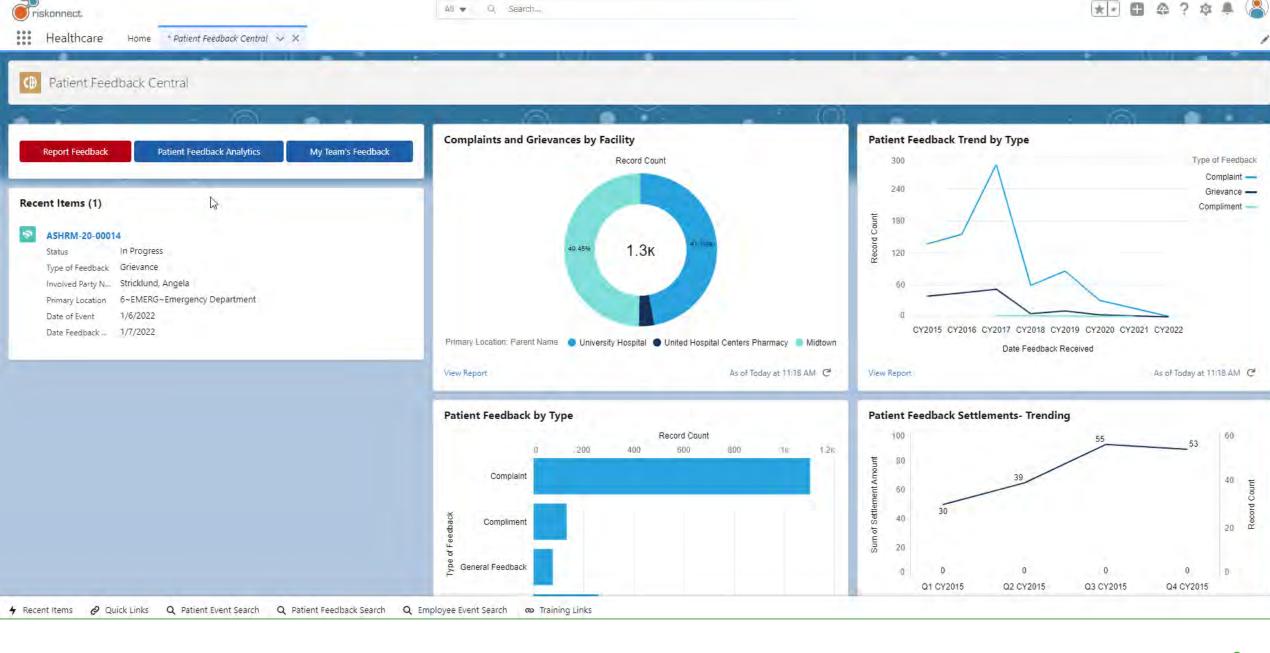




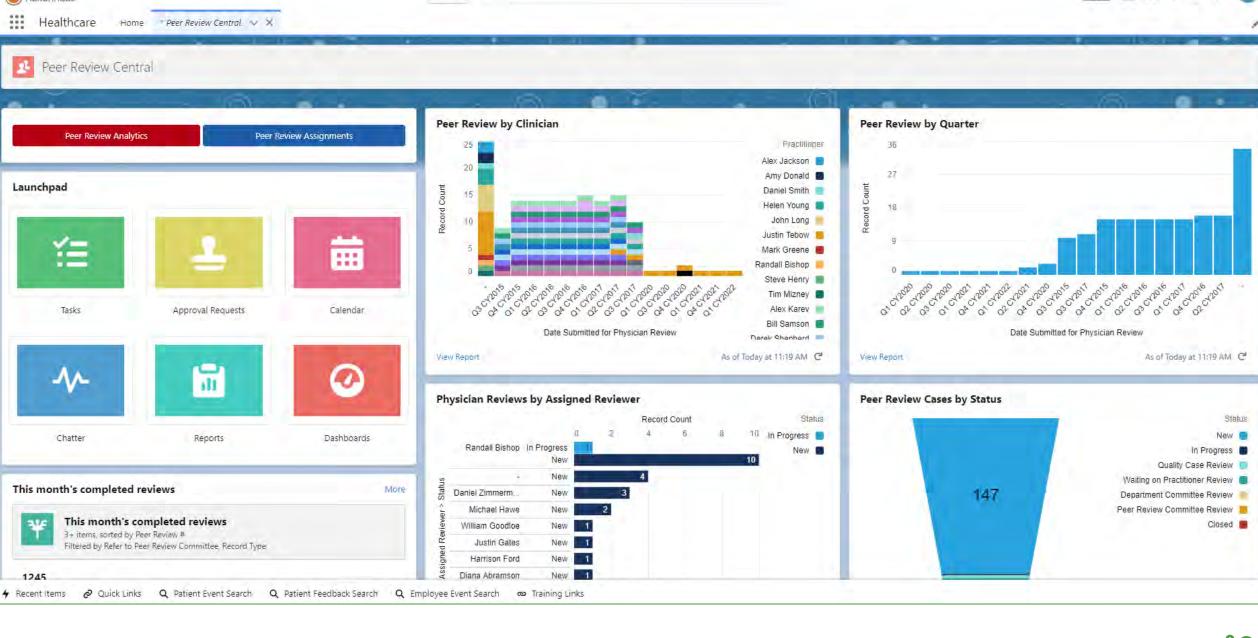






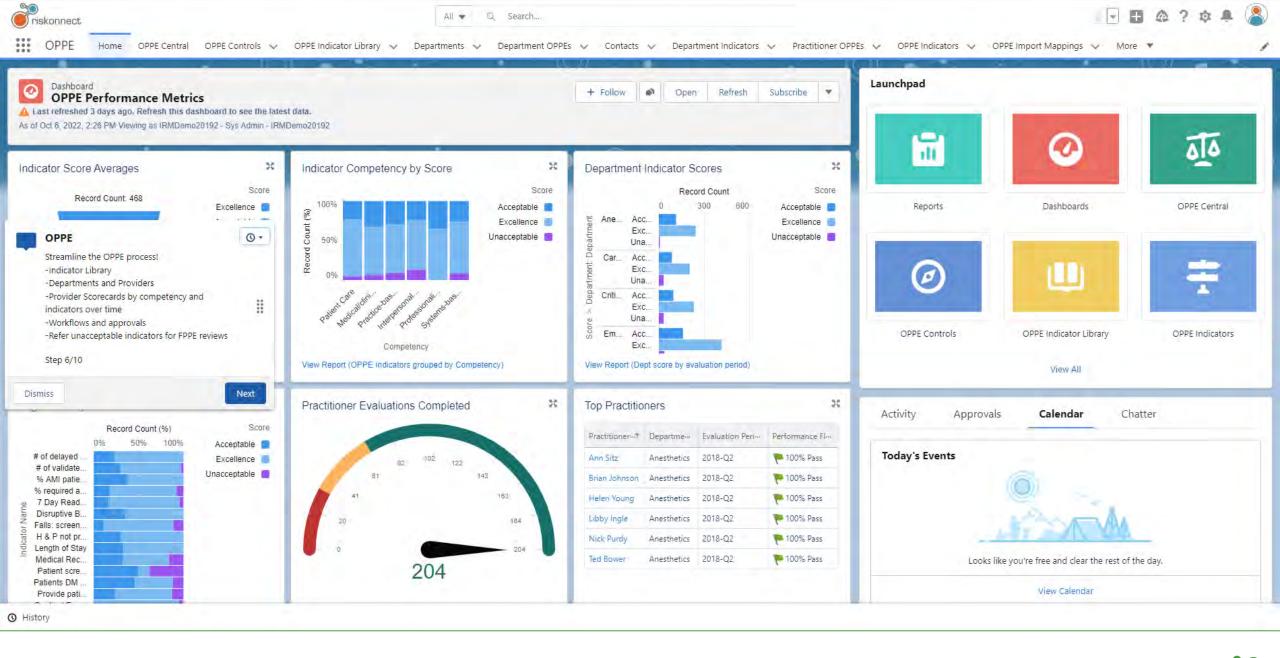


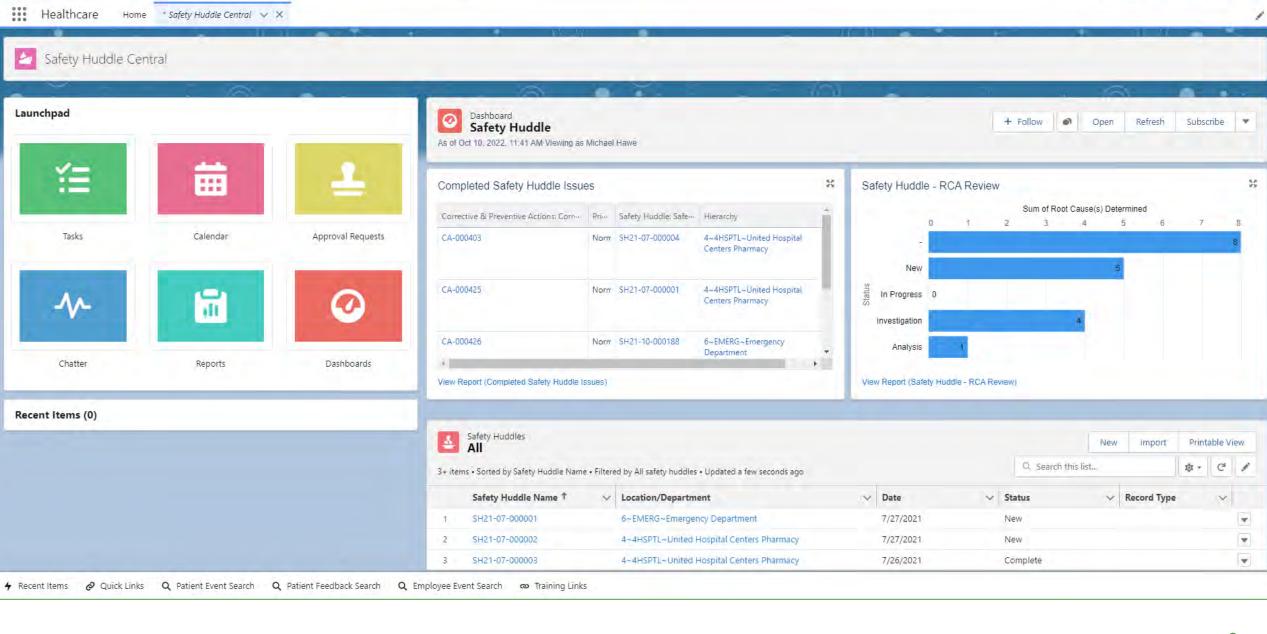




Q. Search....



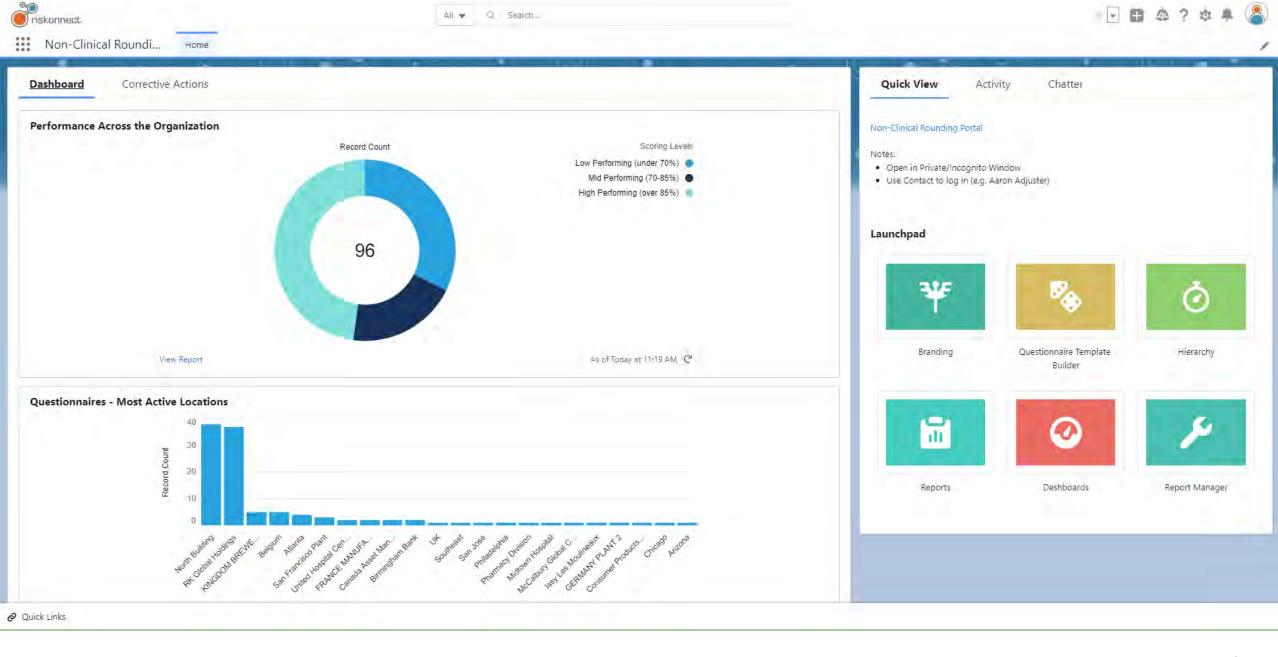




Q Search...

riskonnect









Q. Search....



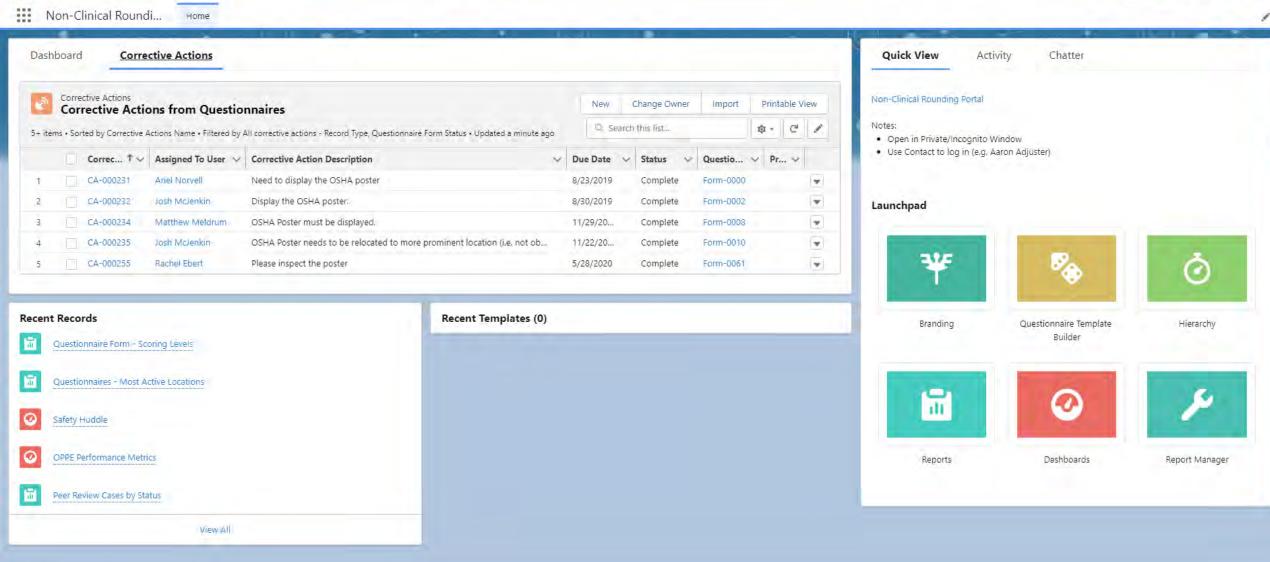






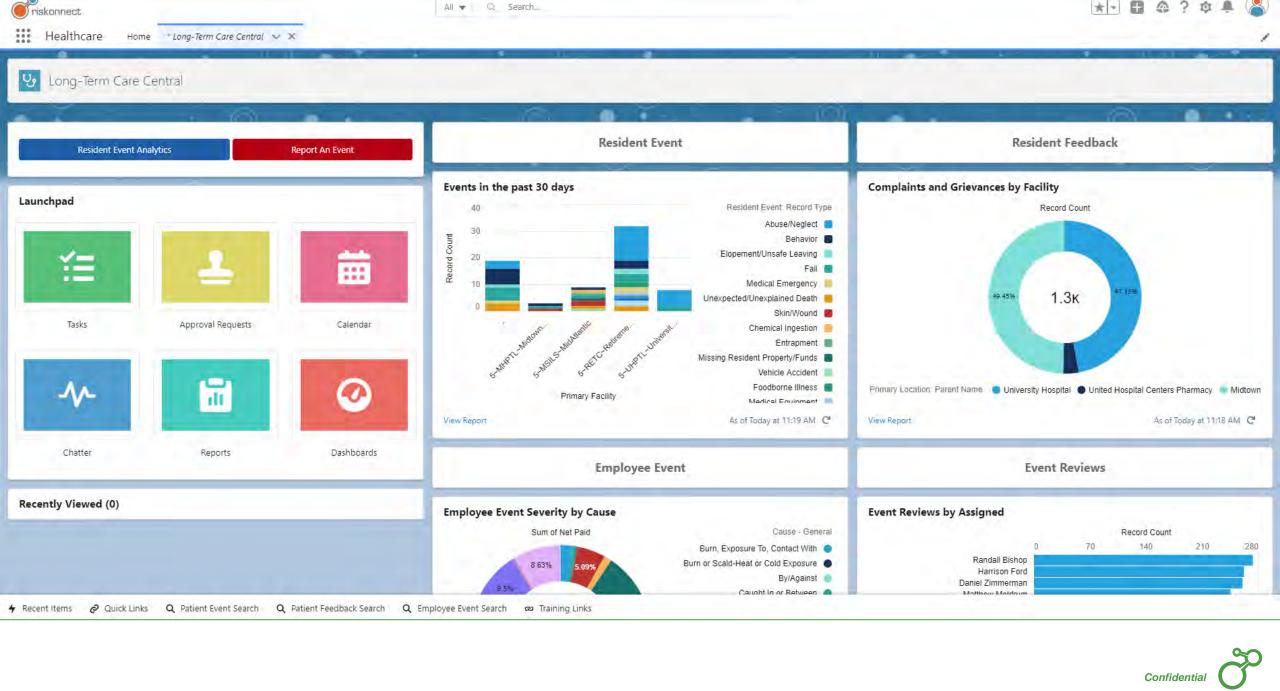


















Healthcare Provider Blueprint: Product Coverage







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pwc

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Q Search

Research and insights > Case studies > Scripps Health call center improves internal processes to boost patient satisfaction

Scripps Health improves internal processes to boost patient satisfaction



CLIENT



INDUSTRY

Health services

OUR ROLE

Implementation and integration of a redesigned call center platform

FEATURING

Salesforce





Interview with:

Jamie Ryan

Senior Director of Digital Technology and

Marketing Operations, Scripps Health

Where or how did innovation come into play?

"This was a great opportunity to consolidate multiple systems onto a single platform with a 360-degree view of our patients and prospects, providing a more efficient employee experience for our agents. We can now view data at both the individual level and higher reporting level in one location, which helps us make better data-informed decisions."

How does the solution blend the strengths of technology and people?

"With a streamlined, automated and integrated platform, our call center agents can provide faster and more effective patient services, helping them focus more on patient needs instead of digging for relevant information. It's creating lower average call times, higher productivity and greater customer satisfaction. Our agents now have the tools they need to succeed at their fingertips, while patients benefit from timelier and more satisfying customer experiences."

14%
Increase in appointments scheduled

4%
Increase in customer satisfaction scores

700+
New patient appointments scheduled and 9,500+ provider referrals conducted over a 2-month span



U.S. Department of Veterans Affairs



Veterans Health Administration

 Leveraging Salesforce solutions to modernize and integrate healthcare services



U.S. Department of Veterans Affairs



Veterans Health Administration

 Leveraging Salesforce solutions to modernize and integrate healthcare services



Seek Emergency Care:

- Chest pain/discomfort
- A head injury
- Difficulty breathing
- Severe burns
- Loss of consciousness (passing out)
- Suspected broken bone
- Severe allergic reaction
- Sudden weakness/numbness on one side of your body; sudden & severe headache orvision changes or loss of vision
- Uncontrollable vomiting/diarrhea
- Severe stomach pain
- Seizure
- Uncontrollable bleeding
- Drug overdose
- Thoughts of hurting yourself or others
- Poisoning (call Poison Control at 800-222-1222)

MUST Notify VA within 72 hours for Non-VA Emergency Room or Hospital.

Other Important Information:

Prescription Refill and Inquiries:

Black Hills: 1-855-560-1719

Central Iowa (Des Moines): 1-855-560-1717

Fargo: 1-855-560-1718

lowa City: 1-855-560-1720

NWI-Grand Island, Lincoln, & Omaha:

1-855-560-1722

Minneapolis: 1-855-560-1721

Sioux Falls: 1-855-560-1723

St. Cloud: 1-855-560-1724

Questions on VA care, benefits, and services:

1-800-MyVA411 (1-800-698-2411)



Help Desk: 877-327-0022

Monday -Friday 7:00 am - 7:00 pm CST



The Right Care, Right Now

VISN 23 VA Health Connect

CONTACT US

833-983-0492 Monday through Friday 7:00 am to 7:00 pm CST (Except federal holidays)





VA HEALTH CONNECT Services Offered 24/7



"I don't know who to call"

- Urgent care by phone or video call VVC (VA Video Connect)
- Nurse Triage
- Scheduling
- Pharmacy

Mission Act Helpline:

Eligibility: 1-833-483-8669 Questions: 1-866-620-2071

Veteran's Crisis Line: 1-800-273-8255 Press 1

Mission Statement

VA Health Connect is Clinical Contact Center Modernization, which elevates VHA's Call Centers to Clinical Contact Centers (CCC) while. The CCC offers 24/7 core services, creating additional virtual healthcare and support opportunities for Veterans:

"The Right Care, Right Now."

- Scheduling & Administrative support to help Veterans make, reschedule, and cancel appoint ments and receive additional information about VA services
- Clinical Triage to talk to an RN and discuss symptoms, concerns, and receive recommendations for health care needs
- Virtual Clinic Visits to talk to providers by phone, video, or chat to discuss healthcare needs in detail
- Pharmacy Support to refill and renew prescriptions and ask medication-related questions



Download **VA Health Chat** on the VA App Store, the Apple App Store, or the Google Play Store for Free



You feel ill and unsure about going to an emergency room or clinic



You have a reaction to a medication



You have questions about your prescriptions



You need medical advice for a minor injury or illness

Can also help you → find the closest VA facility, schedule an appointment, refill a prescription, or send a non-urgent message to your healthcare team









Better Together

Salesforce + Riskonnect In Context



Patient Journey

upcoming procedure

Sally learns that Charles is calling to make a pre surgical consult appointment and inquire about his benefits for his upcoming hip replacement

On the call, Sally 1. Checks Charles' benefit information to inform him on his out of pocket costs for the procedure he is calling to make an appointment for. 2. Next, she helps Charles make an appointment based on his availability.



Using Slack, Sally is able to quickly reach out to the ambulatory services team and get a parking map for Charles, which she sends to him through his portal

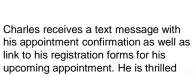


paperwork

A few days after his hip replacement, Charles submits a case through his portal asking where he should park for his first physical therapy appointment.



Sally is also prompted to submit a pre authorization request to Charles' insurance. She quickly submits directly through the Salesforce platform





link to his registration forms for his upcoming appointment. He is thrilled with this high level of service!



Meet Charles

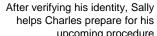
Hawkins Health System Call Center Sally wants to provide a consistent, elevated patient

experience using modern scalable technology to

improve patient satisfaction.

A long time Hawkins Health System patient looking for an elevated patient experience for his upcoming hip replacement surgery





Sally accepts an incoming call from Charles and gets a 360 view of his profile, including any key information from the EHR

Uncertainty

After verifying his identity, Sally helps Charles prepare for his upcoming procedure

> Sally accepts an incoming call from Charles and gets a 360 view of his profile, including any key information from the EHR

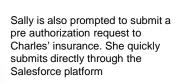
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On the call, Sally 1. Checks Charles' benefit information to inform him on his out of pocket costs for the procedure he is calling to make an appointment for. 2. Next, she helps Charles make an appointment based on his availability.











Charles receives a text message with his appointment confirmation as well as link to his registration forms for his upcoming appointment. He is thrilled with this high level of service!



Sally notes Charles' preferred communication preferences and texts him a link to complete his pre surgical paperwork



Health System Call Center Sally wants to provide a consistent, elevated patient experience using modern scalable technology to improve patient satisfaction.



Meet Charles

A longtime Hawkins Health System patient looking for an elevated patient experience for his upcoming hip replacement surgery





Healthcare & Life Sciences

Sub-Verticals







Provider

Serve Patient whenever, wherever

Manage Risk at Scale

Promote a healthy workplace

Smarten care processes



Payer

Value-Based Member Care Management

Digitize User Experiences

Whole Person Care from Anywhere

Accelerate Data and Automation



Medtech

Build Digital Engagement and Workflow Automation

Improve Commercial Operations

Engage Patients in Personalized Care



Pharma

Scale Personalized Medicine Delivery

Internalize & Transform Patient Services

Transform Commercial Operations

Rationalize Legacy Apps in the Cloud

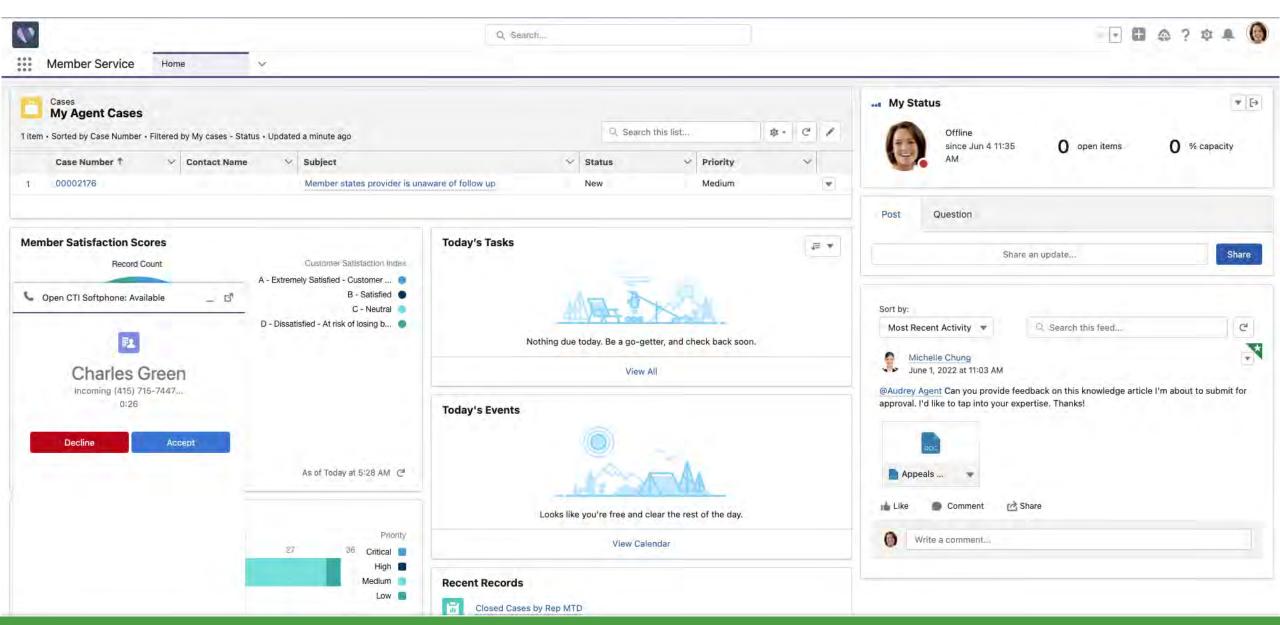


Better Together

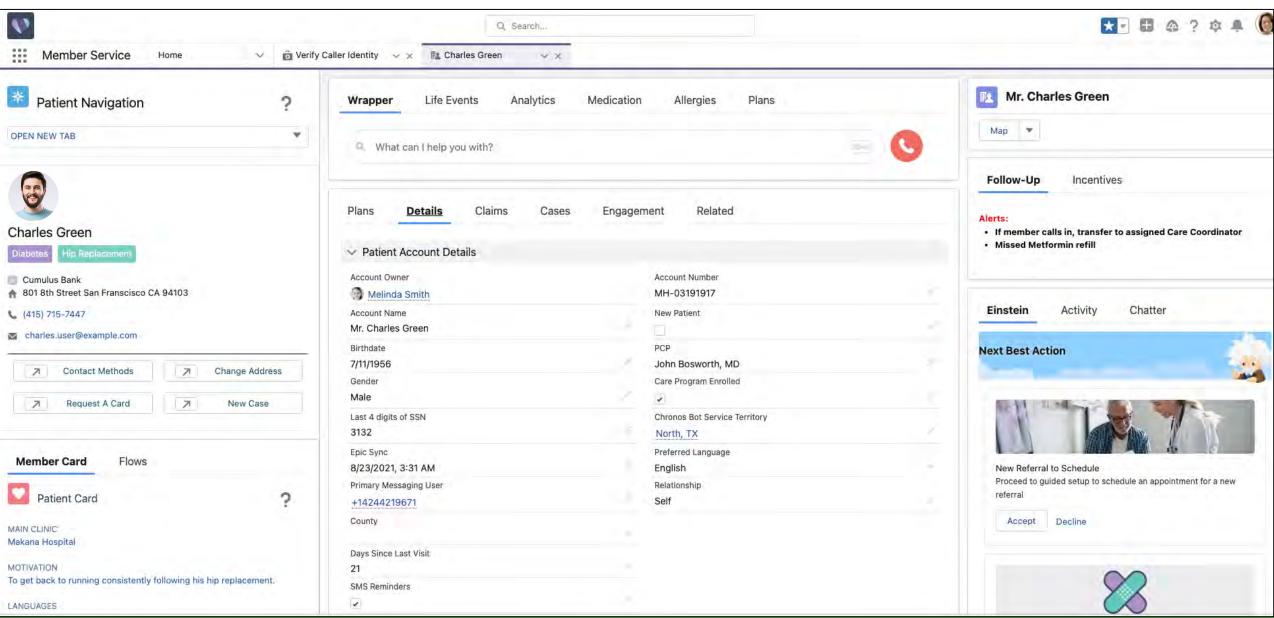
Salesforce + Riskonnect In Practice



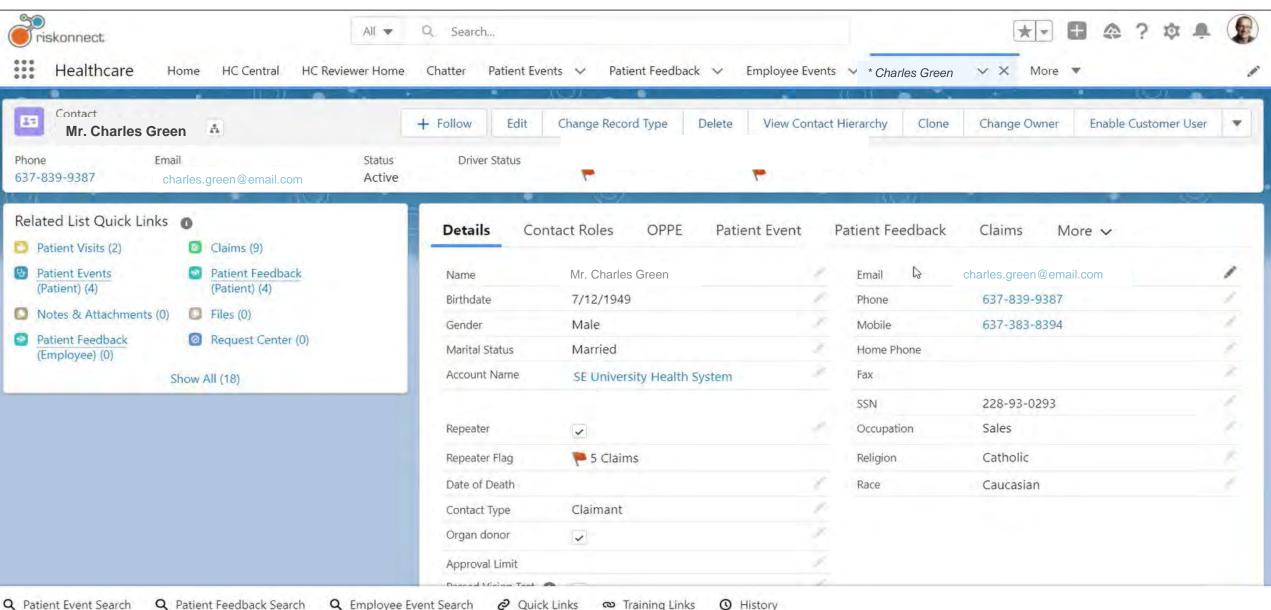




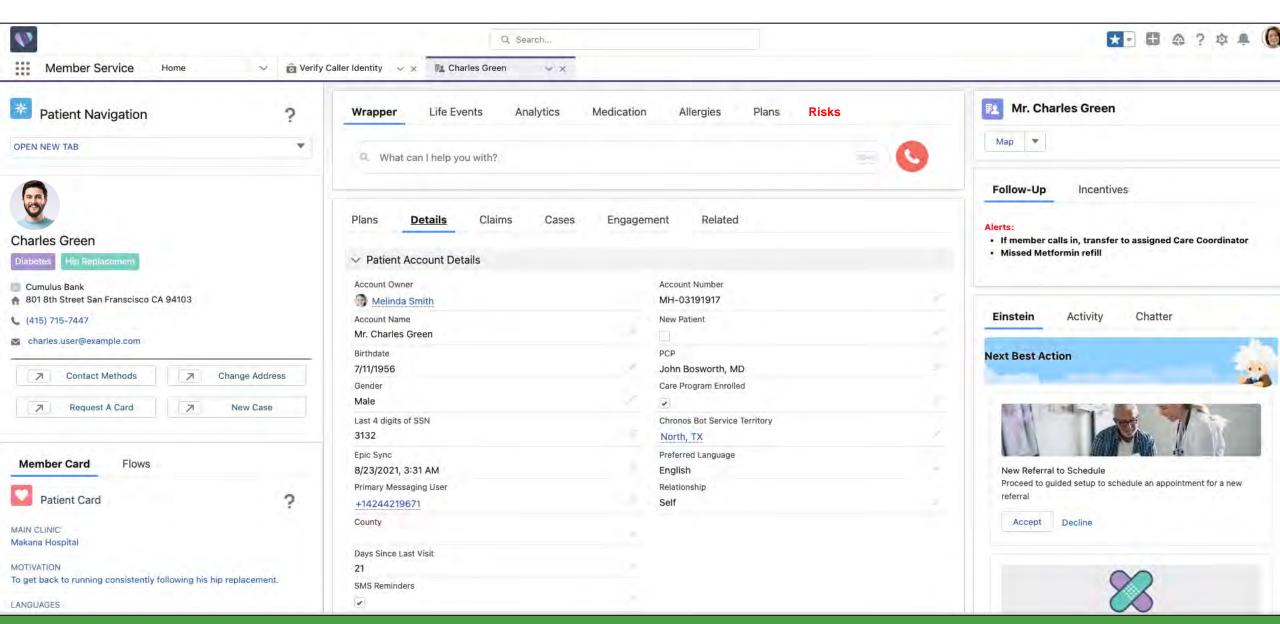














Clinical Perspective





Questions?



SCOVER





RISKUNDER ONEROOF

Connect with us.



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