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# Take Discount Tire's Lead and Kick Your Reporting Up a Notch

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#### Overview

- Effective Reporting
- Best Practice 1: Start with Something that Provokes a Response
- Best Practice 2: Let Automation do the Heavy Lifting
- Best Practice 3: Choose the Right Distribution Channel
- Insights Use Case Demonstration with Word Plug-In
- Questions





# The Hardest Part of Effective Reporting is Choosing the "What"

- What should you put in a report?
- If your dashboard is built to provide general information, it's wrong
- Specific, actionable insights are required

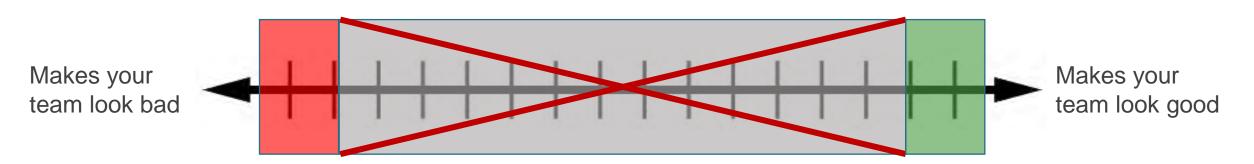






# **Best Practice 1:** Start With Something That Provokes a Response

#### **How Do We Look Meter**



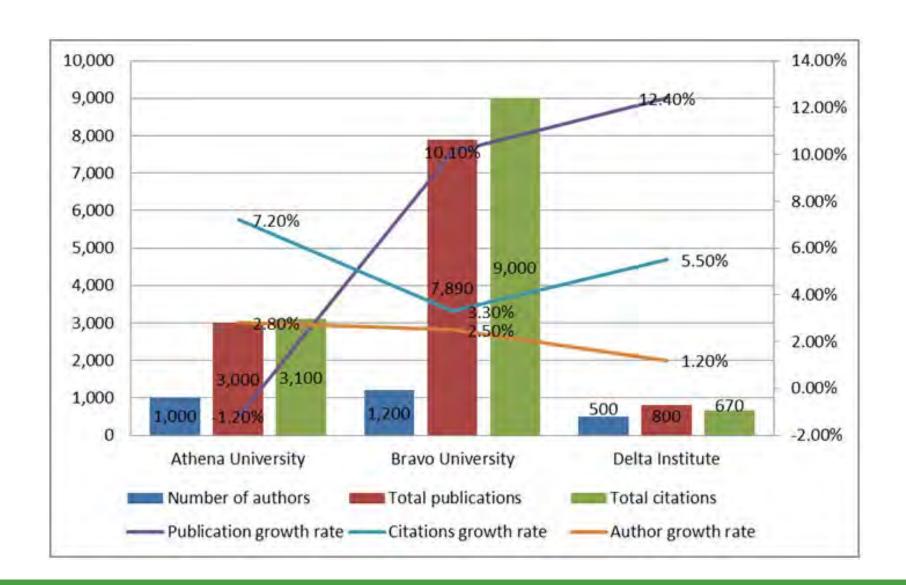
- Embrace the Red
- Team-Focused
- Gives Direction

- Celebrate the Wins
- Validate Causality
- Credit Participants





#### Good or Bad?







#### Good or Bad?



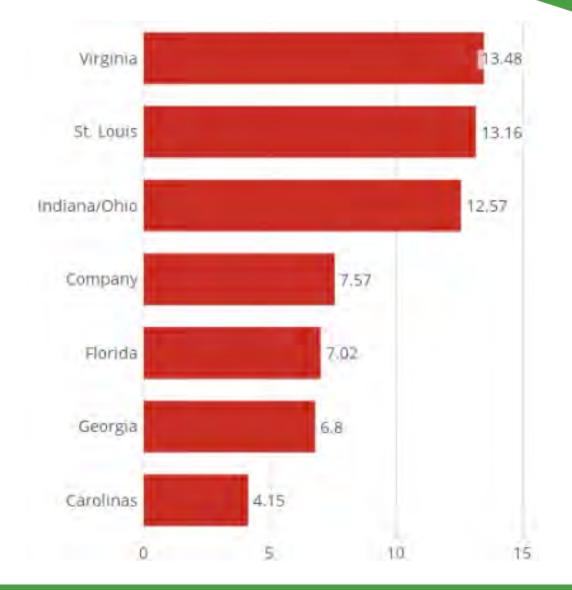


6.75 × -27.7%





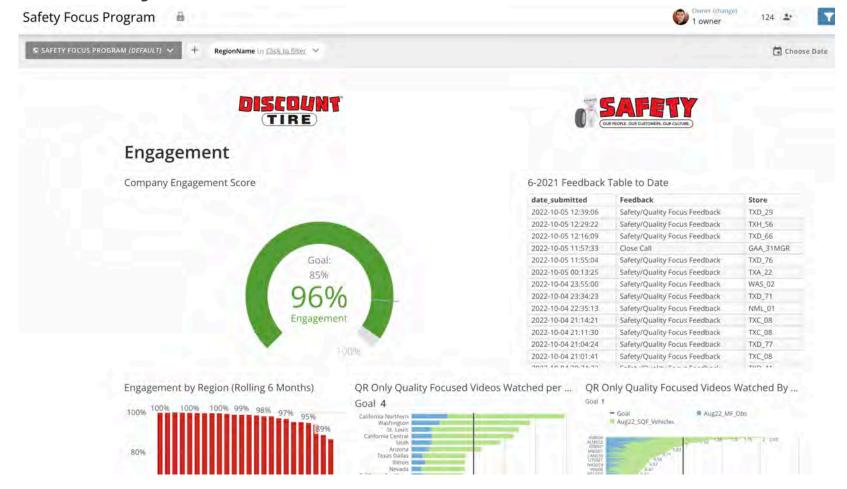
# Visualizations and Reports are Useless Without a Benchmark







### Safety Focus Dashboard Demo







# Best Practice 2: Let Automation do the Heavy Lifting

- Discount Tire's Main Use Case for Insights
- Monthly Safety Communication
- 3 Required Tasks per Month



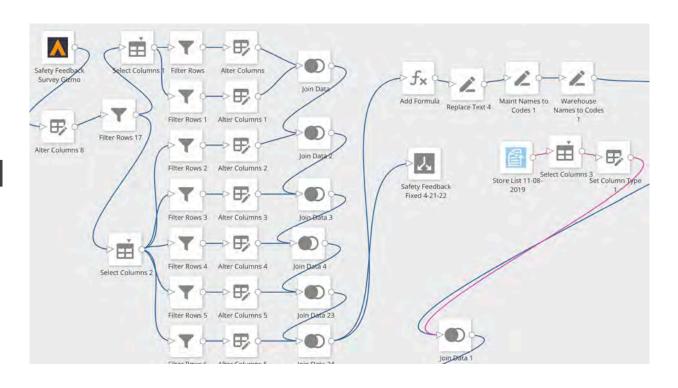






### Time and Effort for Our Main Insights Use Case

- 1,200 Locations
- 20k Data Points/Month
- ETL: Extract, Transform, Load
  - 30:1 Reduction in Time
- Distribution Channel



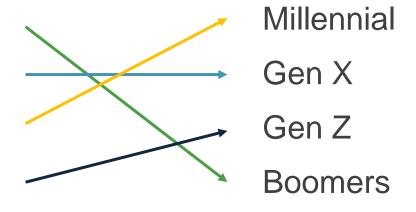




# Successful Reporting Under One Roof Means Serving a Wide Band of Users

#### Guess the Generation

- "No need to flip your wig."
- "Dude, take a chill pill."
- "I'm totes adulting today bae."
- "This is sending me right now, no cap."







# **Best Practice 3:** Choose the Right Distribution Channel

Guess the Reporting Channel by Generation

- Printed Physical Document
- PDF/Word Doc by Email
- PC Dashboard by Web/Excel
- Notifications by Mobile App/Dashboard





**Millennials** 

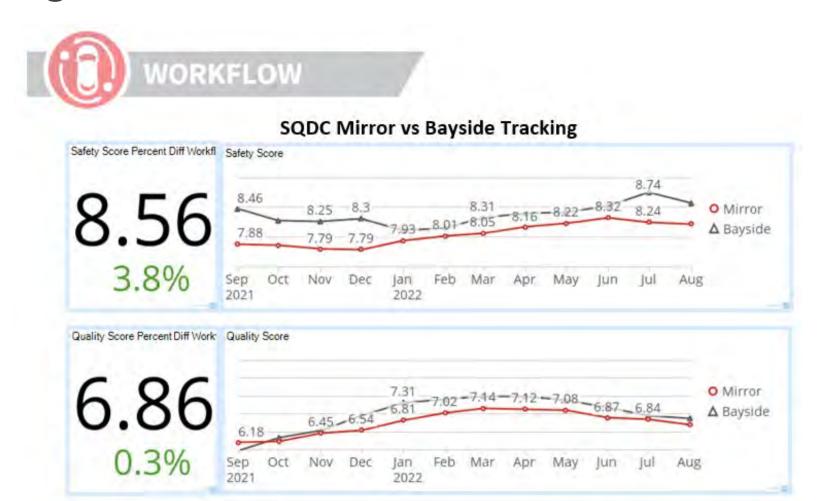








### Word Plug-In Live Demo







### Wrap Up

- Best Practice 1: Start with Something that Provokes a Response
- Best Practice 2: Let Automation do the Heavy Lifting
- Best Practice 3: Choose the Right Distribution Channel





### Questions?



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### Connect with me.

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